

## PRINT Advertising 2023

THE JOURNAL OF CLINICAL PSYCHIATRY

#### WHY PLACE YOUR AD IN JCP?

#### **READERSHIP AND AD EXPOSURE**

- 1. JCP, in its more than 80-year history of publishing original peer-reviewed research, has focused on *practicing* clinical psychiatrists and health care providers in the behavioral and neural sciences. Your ads are most likely to reach the highest prescribers of neurotropic medications, who make up JCP's mail list.
- 2. JCP is the world's most-cited independent, indexed, clinical psychiatry journal with an **Impact Factor** of **4.4** and over 22,000 citations annually (*2021 Journal Citation Reports*).

#### WHAT TOPICS DOES JCP COVER?

#### JOURNAL TOPICS...

- Range from the severe mental illnesses, such as bipolar disorder, depression, and schizophrenia, to others that affect activities of daily living, such as PTSD, anxiety, and Alzheimer's disease
- Encompass patient groups within specific age ranges, such as child and adolescent mental health and geriatric psychiatry, and include related conditions like tardive dyskinesia, insomnia, and pain

Content is reinforced through special offerings—continuing medical education activities, academic symposia highlights from JCP's content partner Healthcare Global Village, timely clinician commentary that places the research in context, and special Supplements—all of which increase opportunities for readers to see your ads.

#### **CAN YOUR AD GET SPECIAL PRIORITY?**

- Advertising is interspersed with editorial material, which increases ad page exposures. Fair ad rotation occurs for nonpremium positions.
- List matches and split runs can be done to further target your desired audience.
- Your ad can be placed in an issue in which editorial matter appears on that topic, if desired.
- Premium positions within the journal are available, although not adjacent to related editorial material.

Contact ads@psychiatrist.com for more details.

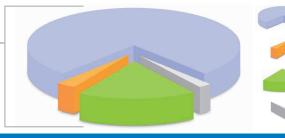
#### **ONLINE ADVERTISING**

Digital advertising on JCP's website can run in tandem with or separately from your print ads and can run on JCP only or across the entire Psychiatrist.com family of sites. For more details, contact onlineadsales@psychiatrist.com or see the Electronic Advertising section at www.psychiatrist.com/information-for-advertisers.

#### CIRCULATION

Recipients include psychiatrists in direct patient care (office, hospital, and military settings), residents, paid subscribers, and other personnel within the mental health field.

Total Recipients —— 33,096



Psychiatrists, 74% 24,550 recipients Geriatric Psychiatrists, 4% 1,224 recipients Child & Adolescent Psychiatrists, 20% 6,726 recipients

**Other Specialties (includes paid), 2%** 596 recipients



ADDITIONAL INCENT

Page 1	Information for MEDIA PLANNERS	• Overview • Circulation • Contacts
Page 2	Information for MEDIA PLANNERS	<ul> <li>General Information</li> <li>Advertising Rates</li> <li>Due Dates</li> </ul>
Page 3	RUN-OF-BOOK Information for MATERIALS SUPPLIERS	Run-of-Book Ads <ul> <li>Mechanical Requirements</li> <li>Electronic File Information</li> <li>Shipping Information</li> </ul>
Page 4	INSERT Information for MATERIALS SUPPLIERS	Inserts <ul> <li>Mechanical Requirements</li> <li>Shipping Information</li> </ul>

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CLINICAL PSYCHIATRY

#### CONTACTS

PUBLISHER

John S. Shelton, PhD jshelton@psychiatrist.com

#### REPRINTS

Advertisers may purchase reprints only from the publisher. Contact Maureen Bunner-Hunsucker at mhunsucker@psychiatrist.com.

#### **RFPs, INSERTION ORDERS, AND QUESTIONS ABOUT RATES**

Contact David Twombly Layout and Senior Editor journalads@psychiatrist.com

#### AD SPECS, SHIPPING INFORMATION, AND PUBLISHING EXTENSION DATES

Contact David Twombly Layout and Senior Editor journalads@psychiatrist.com

#### **ONLINE ADVERTISING OPPORTUNITIES**

Contact ads@psychiatrist.com or see the Electronic Advertising section at www.psychiatrist.com/information-for-advertisers.



Domestic Distribution, 99% 32,936 recipients in US and US territories

111501

### 2 Information for MEDIA PLANNERS

#### GENERAL

#### PLACEMENT

- Advertising Placement > Interspersed with editorial material.
- Editorial:Advertising Ratio ► Minimum is 55%:45%.

#### GUIDELINES

- Advertising Copy > Acceptance is subject to approval by publisher, especially for advertorials.
- Commission > 15% on all advertising. Any pass-through charges are noncommissionable.

#### SCHEDULING

Contact ads@psychiatrist.com for extensions.

- When new copy is not provided by the materials due date, the ad appearing in the most recent preceding issue will be repeated.
- Cancellation must be made by the first of the month prior to the month of publication.
- Unless requested to be held, material will be disposed of 1 year after its last use.

#### RATES

• Cost Per Thousand, full page black-and-white, 24 times > \$139.17

#### Frequency

- Calculated on the number of ad pages, eg, a 2-page ad that runs in 3 issues achieves the 6× frequency rate.
- The earned rate is based on the total number of advertising pages published in JCP within the January through December 12-month period.
- Advertising purchased by a parent company and subsidiaries is combined for determining the earned rate. **OUTSERTS**
- Cost for standard outsert (less than 3.3 oz, runs behind journal in polybag) > \$30,000 (net).
- For nonstandard outserts, contact ads@psychiatrist.com.

#### **COVER TIPS**

- Cost for single-leaf, 1-sided cover tip > \$25,000 (net).
- For specifications or for other creative applications to cover tips (eg, Pl insertions, multiple pages, wafer seals, gatefolds) or other print opportunities (eg, belly bands), please contact ads@psychiatrist.com and supply an example.

#### **PREMIUM POSITIONS** (commissionable)

Position	Rate*
2nd Cover	35%
Preceding and Adjacent to TOC	20%
Following and Adjacent to TOC	20%
4th Cover	50%

\*Shown as % of earned rate for 1 BW page.

#### ADDITIONAL INCENTIVES

#### **FREQUENCY INCENTIVE**

The final earned frequency is rounded up to the next frequency range if the total number of ad pages falls within 4 pages of the next level and if at least 20 ad pages are placed (eq, 21 placed pages would achieve the  $24 \times$  frequency rate).

#### TARGETED CIRCULATION

JCP allows demographic and targeted splits within the US circulation on a limited basis at the discretion of the Publisher. The costs for ads that run to less than the full JCP US circulation are prorated as follows:

- **A.25% or less of the publication's circulation ►** Rate is 50% of the full-run cost plus full color charges.
- **B.26% to 50% of the publication's circulation ►** Rate is 60% of the full-run cost plus full color charges.
- C. Greater than 50% of the publication's circulation ► Rate is 100% of the full-run cost plus full color charges.

#### NONCOMMISSIONABLE COSTS

#### Contact ads@psychiatrist.com

- Split-run production charges (premium positions are not available for split runs within the US circulation)
- List-match fees
- Production fees for ads that need special consideration (these charges will be discussed with the agency during the planning stages)

#### INSERTS

#### REQUIREMENTS

- Quantity > 38,000 (includes overage)
- Paper stock > Heaviest: 80-lb text; Lightest: 60-lb text
- Inserts of 4 pages or more should be supplied folded and/or tipped.
- Journal jogs to head.

AD RATES		DUE DATES		
Earned Frequency	1 page	C	ommitment	Materials to Printer
1×	\$4,949	2022		
6×	4,818	November/December	11-11-22	11-30-22
12×	4,676	2022		
24×	4,629	2023		
36×	4,560	January/February	1-13-23	1-31-23
48×	4,461	March/April	3-10-23	3-30-23
60×	4,293	May/June	5-12-23	5-31-23
72×	4,161	July/August	7-13-23	7-31-23
84×	4,035	September/October	9-13-23	9-29-23
96×	3,904	November/December	11-10-23	11-30-23
		<b>2024</b> January/February	1-12-24	1-29-24

#### **RUN-OF-BOOK**

AD RATES			DUE DATES		
Earned Frequency	½ page	1 page	Co	mmitmen	Materials to t Publisher
1×	\$2,949	\$4,949	2022		
б×	2,860	4,818	November/December	11-11-22	11-21-22
12×	2,774	4,676			
24×	2,691	4,629	2023		
36×	2,610	4,560	January/February	1-13-23	1-20-23
48×	2,532	4,461	March/April	3-10-23	3-21-23
60×	2,456	4,293	May/June	5-12-23	5-19-23
72×	2,382	4,161	July/August	7-13-23	7-20-23
84×	2,310	4,035	September/October	9-13-23	9-20-23
96×	2,241	3,904	November/December	11-10-23	11-20-23
			2024		

January/February 1-12-24 1-19-24

#### **COLOR RATES** (commissionable)

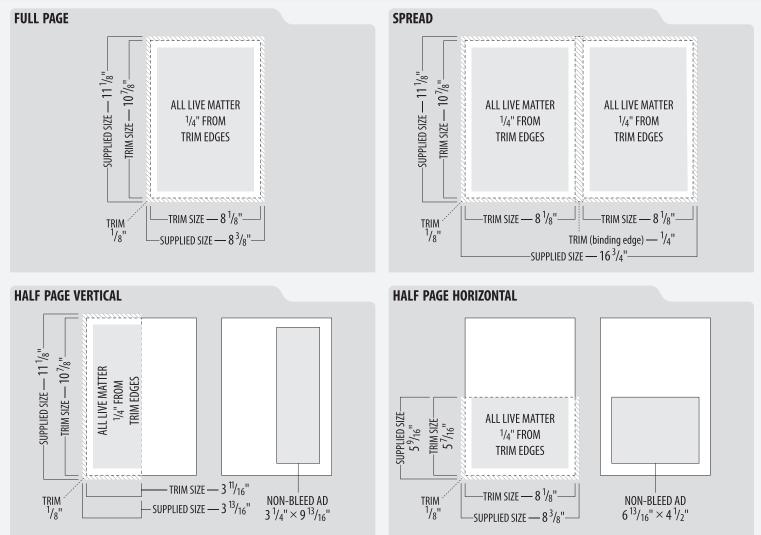
Four colors > \$1,500 per page

Standard color ► \$400 C, M, or Y

Matched colors For cost of matched colors, contact <a href="https://doi.org/ads.com">ads@psychiatrist.com</a>.

#### THE JOURNAL OF CLINICAL PSYCHIATRY

#### **RUN-OF-BOOK REQUIREMENTS**



#### **ELECTRONIC FILE INFORMATION**

Acceptable media <b>&gt;</b>	Disk or email, with a pressmatch provided for color ads.			
Format specifications <b>&gt;</b>	All disk or emailed ads should be submitted as PDFs, fonts embedded.			
Spread ads ►	If the composition includes an image that spans the gutter, do not attempt to anticipate image loss in the gutter by duplicating the image, in part or whole. Spread ads should be supplied as facing pages or as a single image that the printer can split.			
Maximum density ►	300%			
Rotation of colors >	КСМҮ			
<b>Resolution</b>	Files should have a resolution of 600 dpi minimum; images can be downsampled to no less than 200 dpi.			

#### **CONTACT & SHIPPING INFORMATION**

Press Matches > David Twombly Physicians Postgraduate Press, Inc. P.O. Box 752870 Memphis, TN 38175-2870 journalads@psychiatrist.com

#### Email > David Twombly journalads@psychiatrist.com

If you do not receive a confirmation for emailed material, email Sarah Brownd at sbrownd@psychiatrist.com.

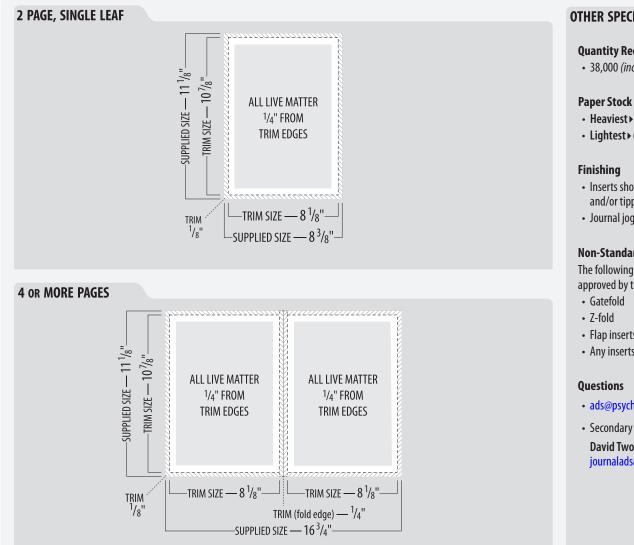
#### **DUE DATES**

lssue	Materials to Publisher
2022	
November/December	11-21-22
2023	
January/February	1-20-23
March/April	3-21-23
May/June	5-19-23
July/August	7-20-23
September/October	9-20-23
November/December	11-20-23
2024	
January/February	1-19-24

# **INSERT Information for MATERIALS SUPPLIERS**

#### PRINT Advertising 2023 THE JOURNAL OF CLINICAL PSYCHIATRY

#### **INSERT REQUIREMENTS**



#### **DUE DATES**

lssue	Materials to Printer
2022	
November/December	11-30-22
2023	
January/February	1-31-23
March/April	3-30-23
May/June	5-31-23
July/August	7-31-23
September/October	9-29-23
November/December	11-30-23
2024	
January/February	1-29-24

#### **CONTACT & SHIPPING INFORMATION**

<b>EXTENSIONS</b> ►	Primary Contact:	ads@psychiatrist.com
	Secondary Contact:	David Twombly journalads@psychiatrist.com
SHIP INSERTS TO <b>&gt;</b>	Sheridan NH Attn: Lisa Davis 69 Lyme Rd Hanover, NH 03755 603-643-2220	
LABEL SKIDS >	Each box must be marked with the following information <ul> <li>Journal name: Journal of Clinical Psychiatry</li> <li>Month of insertion</li> <li>Product name</li> </ul>	
NOTE►	The printer will reject	ct inserts shipped COD.

#### **OTHER SPECIFICATIONS**

#### **Quantity Required**

• 38,000 (includes overage)

- Heaviest ▶ 80-lb text
- Lightest ▶ 60-lb text
- Inserts should be supplied folded and/or tipped
- Journal jogs to head

#### Non-Standard Inserts

The following types of inserts must be approved by the publisher:

- Flap inserts
- Any inserts with a unique design
- ads@psychiatrist.com
- Secondary Contact **David Twombly** journalads@psychiatrist.com